

Organization



WORKSHOP ON REGULATORY ENVIRONMENT AND INSTITUTIONS IN PUBLIC PROCUREMENT

24th and 25th MARCH
8:30 am - 6:00 pm
RIO DE JANEIRO - RJ

FGV Foundation

Praia do Botafogo, nº 190, 12nd floor



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Workshop on Regulatory Environment and Institutions in Public Procurement

Hosted by

Graduate School of Economics (EPGE) - FGV – Rio de Janeiro

Sponsored by

EESP-FGV GV Market Design FGV Projetos IPEA CAPES FAPESP ESAF

Rio de Janeiro, March 24-25th, 2014

Program

Monday, March 24th, 2014

8.30 – 9.00

Registration and Welcome Coffee
Welcoming Remarks

9.00 – 9.30

Welcome Address:
Minister Marcelo Neri
IPEA, SAE (Secretaria de Assuntos Estratégicos) and FGV

Session 1:

Institutions and Public Procurement

Chair:

Claudio Ferraz (PUC-Rio)

9.30-10.20

“Procurement and Accidents: Bidding for Judgment Proofness, and the Limited Liability Curse”

**Juan-José Ganuza (Universitat Pompeu Fabra), Fernando Gomez (Universitat Pompeu Fabra)*

Discussant:

Nicolás Figueroa (Universidad de Chile)

10.20-11.10

“Court Efficiency and Procurement Performance”

*Decio Coviello (HEC Montreal), Luigi Moretti (University of Padova), Giancarlo Spagnolo (SITE-Stockholm, U. Rome ‘Tor Vergata’, CEPR), *Paola Valbonesi (University of Padova)*

Discussant:

Mats Bergman (Södertörn University College)

11.10-11:30

Coffee break

Session 2:

Field Experiment in Public Procurement

Chair:

Elmar Wolfstetter (Humboldt-University)

11.30-12.20

“Motivating Bureaucrats: Autonomy vs Performance Pay for Public Procurement in Pakistan”

*Oriana Bandiera (London School of Economics), Michael Carlos Best (London School of Economics), *Adnan Khan (London School of Economics), Andrea Prat (London School of Economics and Columbia University)*

Discussant:

Francesco Decarolis (Boston University)

12.20-14:00	<p>Lunch</p> <p><i>Venue: Foyer da Fundação Getúlio Vargas (FGV)</i></p> <p><i>Praia de Botafogo, 190</i></p> <p><i>Rio de Janeiro – RJ – BRAZIL</i></p> <p><i>(Open for all participants)</i></p>
<p>Session 3:</p> <p><i>Chair:</i></p> <p>14.00-14.50</p> <p><i>Discussant:</i></p> <p>14.50-15.40</p> <p><i>Discussant:</i></p>	<p>Procurement: Empirical Studies</p> <p><i>Eshien Chong (Sorbonne Business School)</i></p> <p>“Moral Hazard, Incentive Contracts and Risk: Evidence from Procurement”</p> <p><i>*Gregory Lewis (Harvard University and NBER) and Patrick Bajari (University of Washington and NBER)</i></p> <p><i>Jorge Balat (Johns Hopkins University)</i></p> <p>“Multi-Object Auctions with Resale: An Experimental Analysis”</p> <p><i>*Marco Pagnozzi (Università di Napoli Federico II) and Krista Jabs Saral (George Herbert Walker School of Business and Technology, Webster University Geneva,)</i></p> <p><i>Dakshina de Silva (Lancaster University)</i></p>
15.40-16:00	<p>Coffee break</p>
<p>Keynote 1:</p> <p><i>Chair:</i></p> <p>16.00-17.00</p>	<p>Keynote Lecture: William Kovacic</p> <p><i>Eduardo Fiuza (IPEA)</i></p> <p>“Using Competition to Improve Performance in Public Procurement”</p> <p><i>*William Kovacic (George Washington University Law School)</i></p>
<p>Round Table 1:</p> <p><i>Chair:</i></p> <p>17.00-18.20</p>	<p>Corruption, Favoritism and Collusion in Public Procurement</p> <p><i>Carlos Ragaço (CADE and FGV)</i></p> <p>Speakers</p> <p><i>Stéphane Straub (Toulouse School of Economics)</i></p> <p><i>Mrs. Katia Abreu (Senator – Brazilian Parliament), TBC</i></p> <p><i>Minister Jorge Hage (Minister of CGU - Office of the Comptroller General)</i></p> <p><i>Secretary Carlos Eduardo de Queiroz Pereira (Secretariat of External Control – Rio de Janeiro, TCU - Federal Accounts Court)</i></p>
19.30-23.00	<p>Conference Dinner</p> <p><i>Venue: Restaurante Real Astoria</i></p> <p><i>Av. Reporter Nestor Moreira, 11- Botafogo</i></p> <p><i>Rio de Janeiro</i></p> <p><i>(Exclusive for keynote speakers, presenters, discussants, session chairs, organizers and invited guests)</i></p> <p><i>Bus departures from FGV-Rio at 19.00 to Restaurante Real Astoria</i></p>

Tuesday, March 25th, 2014

Session 4:

Procurement and Corruption

Chair:

Georgia Kosmopoulou (National Science Foundation and the University of Oklahoma)

8.40-9.30

“Capture for the Rich, Extortion for the Poor”

***Emmanuelle Auriol** (*Toulouse School of Economics*), **Julie Lassebie** (*Toulouse School of Economics*)

Discussant:

Leandro Arozamena (Universidad Torcuato Di Tella)

9.30-10.20

“Procurement Design With Corruption”

***Roberto Burguet** (*Institute for Economic Analysis (CSIC) and Barcelona GSE*)

Discussant:

Thomas Jeitschko (Michigan State University)

10.20-11.10

“Corruption and Collusion: Strategic Complements in Procurement”

***Ariane Lambert-Mogiliansky** (*Paris School of Economics*)

Discussant:

Marian Moszoro (Berkeley-Haas and Kozminski University)

11.10-11.30

Coffee break

Session 5:

Political Connections and Public Procurement

Chair:

Nicolás Figueroa (Universidad de Chile)

11.30-12.20

“Political Firms, Public Procurement, and the Democratization Process”

***Stéphane Straub** (*Toulouse School of Economics*)

Discussant:

Claudio Ferraz (PUC-Rio)

12.20-14:00

Lunch

Venue: Foyer da Fundação Getúlio Vargas (FGV)

Praia de Botafogo, 190

Rio de Janeiro – RJ – BRAZIL

(Open for all participants)

Session 6:

Contract Flexibility, Ex-Post Adaptation and Long-Term Contract

Chair:

Jorge Balat (Johns Hopkins University)

14.00-14.50

“Political Contestability, Scrutiny, and Public Contracting”

***Marian Moszoro** (*Berkeley-Haas and Kozminski University*) and **Pablo Spiller** (*Haas School of Business - UC Berkeley, NBER*)

Discussant:

Federico Weinschelbaum (Universidad de San Andrés)

14.50-15.40

“Long-Term Procurement under Uncertainty: Optimal Design and Implications For Renegotiation And Tender Procedures”

***Malin Arve** (*University of Mannheim*) and **David Martimort** (*Paris School of Economics-EHESS*)

Discussant:

Vinicius Carrasco (PUC-Rio)

15.40-16:00	Coffee break
Keynote 2: <i>Chair:</i>	Keynote Lecture: Giancarlo Spagnolo <i>Klenio Barbosa (Sao Paulo School of Economics)</i>
16.00-17.00	“On the Complex Governance of Public Procurement: Price, Quality, Accountability and Competition” *Giancarlo Spagnolo (<i>SITE-Stockholm, U. Rome ‘Tor Vergata’, CEPR</i>)
Round Table 2: <i>Chair:</i>	Experiences in Institutional Design for Public Procurement <i>Eduardo Fiuza (IPEA)</i>
17.00-18.20	Speakers <i>Mats Bergman (Södertörn University College)</i> <i>Virginia Abajo-Marqués (UNODC – United Nations Office on Drugs and Crime)</i> <i>Alberto Heimler (OECD)</i> <i>Tina Soreide (University of Bergen)</i>
19.30-21.00	Farewell Cocktail <i>Venue: Restaurante Real Astoria</i> <i>Av. Reporter Nestor Moreira, 11- Botafogo</i> <i>Rio de Janeiro</i> <i>(Exclusive for keynote speakers, presenters, discussants, session chairs, organizers and invited guests)</i> <i>Bus departures from FGV-Rio at 19.00 to Restaurante Real Austoria</i>

Asterisk (*) and bold name indicate the presenter.

Keynote speakers have 60 minutes to present. Speakers have will have 50 minutes; including 40min for presentation, 7 minutes for discussion, and 3 minutes for general discussion and questions.

Local Organizers:

Klenio Barbosa, Eduardo Fiuza, Lucia Helena Salgado

Scientific Committee:

Gian Luigi Albano (Head of Research Department, Consip)
 Leandro Arozamena (Universidad Torcuato Di Tella)
 Klenio Barbosa (Sao Paulo School of Economics - FGV)
 Roberto Burguet (Institute for Economic Analysis (CSIC) and Barcelona GSE)
 Decio Coviello (HEC Montreal)
 Dakshina de Silva (Lancaster University)
 Claudio Ferraz (PUC-Rio)
 Humberto Moreira (Graduate School of Economics – FGV)
 Leonardo Rezende (PUC-Rio)
 Giancarlo Spagnolo (SITE-Stockholm, U. Rome ‘Tor Vergata’, CEPR)
 Stephane Straub (Toulouse School of Economics)

Conference Venue:

Rio de Janeiro:
 Getulio Vargas Foundation (FGV)
 Praia de Botafogo, 190
 Rio de Janeiro – RJ – BRAZIL

Workshop on Regulatory Environment and Institutions in Public Procurement

Workshop Participants

Name	Affiliation	Email	Role
Virginia Abajo-Marqués	UNODC	-	R
Katia Abreu	Senator – Brazilian Parliament	-	R
Leandro Arozamena	Universidad Torcuato Di Tella	larozamena@utdt.edu	D
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Augusto Nardes	TCU	-	R
Marcelo Neri	IPEA, SAE (Secretaria de Assuntos Estratégicos) and FGV	-	W
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Elmar Wolfstetter	Humboldt-University	wolfstetter@gmail.com	C

P = paper presenter

D = discussant

C = session chair

K= keynote speaker

R = round table speaker

O=local organizer

W=welcome speaker